

INVESTMENT

OPPORTUNITY SUMMARY

PROPERTY OVERVIEW

- ✓ Property Address: 384 West Arrow Highway, Covina, CA 91722
- ✓ Property Type: 3bdr 2ba Single Family Residence
- ✓ Property Condition: Fair—Structurally sound but requires significant interior rehab work
- ✓ Area: Middle class area of Covina.
- ✓ Market Value *: Comparables support a value of \$325,000
- ✓ <u>Notable Information</u>: This property sits on a large 6,700 sqft lot and is much larger than the 1682sf on record with several unpermitted additions. Buyers should verify square footage and permitting with the city.

st Market Value is determined by taking the median price point for recent comparable sales within the last 6 months and 1/2 mile from the subject



THE INVESTMENT OPPORTUNITY

Quick Flip Opportunity Details:

✓ Purchase Price: \$199.000

✓ After Repair Value: \$325,000

✓ Price to Value: 61%

✓ Estimated Rehab Costs: \$30-40k

✓ Total Investment: \$234,000

✓ Total Investment to Value: 72%

✓ Liquidation Strategy: Quick Resale <120 days
</p>

✓ Estimated Cash Return: \$91,000 less fees

✓ Estimated Return on Investment: 39%

Investment Outlook: This is truly a rehab project. Our contractors estimated \$30k to 40k in work to put it into "retail ready" condition. However with some vision and the possibility of permitting the additional square footage, this property could easily sell for far more than our estimated value as it will be one of the largest houses in the neighborhood.

*The views expressed herein are only opinions. You are encouraged to do your own due diligence prior to making any investment decision.

For more information about this or any of our investment opportunities please contact us at 800-915-6860 or invest@arrowcapitalgroup.com

384 W. Arrow Hwy Investment Analyzer

Buy/Flip Analysis

Property Information

Location	384 W Arrow H	ighway, Covina	ı, CA 91722	Year Built	1956	Condition:	Fair
Туре:	SFR	SFR Sq. Ft. : 1682			6700	Area Rating:	В
Bed/Bath	3./2	Other		Purchased:	1/10/2011	Sold:	2/26/2009

Market Value:	\$325,000
Buy price:	\$199,000
Price/Value	61.2%

^{*} Market data available upon request

Conserv		Expected						
Project Investme	Costs	Project Investment and Costs						
Buy Price:	rice: \$199,000			Buy Price: \$199,000				
*Rehab:	\$	40,000	*Rehab:	\$30,000				
Property Taxes Paid:	9	\$1,950	Property Taxes Paid:	\$1	,016			
Eviction/CFK:		\$0	Eviction/CFK:		\$0			
Legal Filings:		\$40	Legal Filings:	Ş	\$40			
Closing Costs:	9	\$3,250	Closing Costs:	\$3	3,250			
Deed/Ins/Utilities:	Deed/Ins/Utilities: \$975		Deed/Ins/Utilities:	\$	\$975			
Total Investment:	\$2	245,215	Total Investment:	4,281				
Investment to Value Ratio:		75.45%	Investment to Value Ratio: 7					
*Rehab cost breakdown available u	pon reques	st	*Rehab cost breakdown availabl	e upon request				
Profit Pro	jection		Profit Projection					
Sales Price:	\$3	305,000	Sales Price: \$325,000					
Sales Commission:	9	\$9,150	Sales Commission:	,750				
Total Investment:	otal Investment: \$245,215		otal Investment: \$234,281					
Projected Gross Profit: \$50,635			Projected Gross Profit: \$80,969					
*Sales Commission is 3% of estimated sales price			*Sales Commission is 3% of estimated sales price					
Total Project Return:		20.65%	Total Project Retu	ırn:	34.56%			
**Projected Annual Return		72.27%	**Projected Annual F	Return:	120.96%			

^{**} Projected Annual returns are based on a 3 1/2 month sales cycle.

^{*}All Projections are estimated figures solely for example purposes and should not be construed as accurate. You are encouraged to conduct your own due diligence prior to making any investment decision.



LASALLE BANK NATIONAL ASSN TR; BEAR

Primary Owner: STEARNS SECURITIES I LLC

Secondary Owner:

Mail Address: 2780 LAKE VISTA DR

LEWISVILLE TX 75067

Site Address: 384 W ARROW HWY

COVINA CA 91722

County: LOS ANGELES

Assessor Parcel Number: 8407-031-006

Housing Tract Number: 21240

Lot Number: 100

Page Grid: 599-A2

Lot: 100 Tract No: 21240 Abbreviated Description:

LOT:100 CITY:REGION/CLUSTER: 06/06113

Legal Description: TR#:21240 TRACT # 21240 LOT 100 City/Muni/Twp:

REGION/CLUSTER: 06/06113

Property Characteristics

Bedrooms: 3 Year Built: 1956 Square Feet: 1,682 SF

Bathrooms: 2 Garage: Lot Size: 6,700 SF / 0.153 AC

Total Rooms: Fireplace: Number of Units: 1

Zoning: CVR171/2 Pool: Use Code: Single Family Residential

No of Stories : Building Style :

Sale Information

Transfer Date: 02/26/2009 Seller: DIEL, MYRNA V

Transfer Value: \$227,220 Document #: 09-0272491 Cost/Sq Feet: \$135

Title Company: NONE AVAILABLE

Assessment & Tax Information

Assessed Value: \$324,229 Percent Improvement: 23.08% Homeowner Exemption: Land Value: \$249,407 Tax Amount: \$3,982.79 Tax Rate Area: 3-059

Improvement Value: \$74,822 Tax Account ID: 2009

Market Improvement Value: Market Land Value: Market Value:

Tax Year: 2010



Comparable Sales Data

LASALLE BANK NATIONAL ASSN TR; BEAR STEARNS SECURITIES I LLC 384 W ARROW HWY, COVINA 91722-1555

APN: 8407-031-006 LOS ANGELES COUNTY

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Cor	nparable Sales Data									
No. Address		Date	Price	\$/SF	Bld/Area	RM/BR/Bth	YB	Lot Area	Pool	Proxim.
5	Subject Property	02/26/2009	\$227,220	\$135	1,682	/3/2	1956	6,700 SF		
1 <u>1</u>	211 N LARKIN DR	11/24/2010	\$280,000	\$180	1,547	/4/2	1955	6,299 SF		.38Mi.
2 <u>1</u>	7926 E KIRKWALL RD	08/23/2010	\$299,000	\$189	1,578	/4/2	1954	5,998 SF		.39Mi.
3 <u>1</u>	207 N HEATHDALE AVE	12/01/2010	\$315,000	\$174	1,801	/4/2	1955	6,299 SF		.41Mi.
4 5	331 N GRANTLAND DR	12/08/2010	\$355,000	\$215	1,647	/3/2	1956	8,817 SF		.49Mi.
5 <u>5</u>	331 N GRANTLAND DR	11/15/2010	\$370,000	\$224	1,647	/3/2	1956	8,817 SF		.49Mi.
6 <u>5</u>	6467 N EDENFIELD AVE	11/30/2010	\$235,000	\$152	1,544	/4/2	1955	7,749 SF		.51Mi.
7 <u>4</u>	1808 N ARMEL DR	12/23/2010	\$290,000	\$165	1,748	/3/2	1954	7,126 SF		.57Mi.
8 <u>4</u>	706 N HOLLENBECK AVE	12/27/2010	\$358,000	\$210	1,700	/4/2	1954	7,240 SF		.59Mi.
9 2	249 E TUDOR ST	12/09/2010	\$335,000	\$207	1,612	/3/2	1956	7,013 SF	Yes	.67Mi.
10 3	348 E TUDOR ST	09/09/2010	\$400,000	\$278	1,436	/3/2	1956	8,747 SF	Yes	.79Mi.

Data Deemed Reliable, But Not Guaranteed.
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Lawyers Title - Los Angeles

Comparable Sales Data

No. Address	Date	Price	\$/SFB	ld/Area	RM/BR/Bth	YB	Lot Area	Pool Proxim.
Subject Property	02/26/2009	\$227,220	\$135	1,682	/3/2	1956	6,700 SF	
1 <u>1211 N LARKIN DR</u> COVINA, CA 91722-1449	11/24/2010	\$280,000	\$180	1,547	/4/2	1955	6,299 SF	.38Мі.

APN: 8408-017-009 Document #: 10-1716281 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:80 Tract No:19760 MapRef:MB521 PG30-32 Abbreviated Description:Lot:80 Tract No:19760 Map Ref:MB521 PG30-

32Čity/Muni/Twp:COVINA City/Muni/Twp:COVINA Buyer Name: LOZANO, ROSA LOZANO, JOSE JESUS Seller Name: TOMBOKIAN, JOHN TOMBOKAN, SUSANA

2 <u>17926 E KIRKWALL RD</u> 08/23/2010 \$299,000 \$189 1,578 /4/2 1954 5,998 SF .39Mi. AZUSA, CA 91702-5715

APN: 8621-004-002 Document #: 10-1168424 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:66 Tract No:19685 MapRef:MB505 PG8-14 Abbreviated Description:Lot:66 Tract No:19685 Map Ref:MB505 PG8-

14City/Muni/Twp:UNINCORPORATED City/Muni/Twp:UNINCORPORATED

Buyer Name: PEREZ, RENE A CUNANAN, LYDIA M Seller Name: MCKINLEY HP PARTNERS LP

3 <u>1207 N HEATHDALE AVE</u> 12/01/2010 \$315,000 \$174 1,801 /4/2 1955 6,299 SF .41Mi. COVINA, CA 91722-1439

APN: 8408-016-009 Document #: 10-1751592 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:68 Tract No:19760 MapRef:MB521 PG30-32 Abbreviated Description:Lot:68 Tract No:19760 Map Ref:MB521 PG30-

32City/Muni/Twp:COVINA City/Muni/Twp:COVINA Buyer Name: GOMEZ, THOMAS J GOMEZ, SUSAN Seller Name: AURORA LOAN SERVICES LLC

4 <u>5331 N GRANTLAND DR</u> 12/08/2010 \$355,000 \$215 1,647 /3/2 1956 8,817 SF .49Mi COVINA, CA 91722-1926

APN: 8630-022-020 Document #: 10-1809777 Document Type:Re-recorded Document Price Code: F

Land Use: Single Family Residential

Legal: Lot:69 Tract No:21735 MapRef:MB589 PG64&65 Abbreviated Description:Lot:69 Tract No:21735 Map Ref:MB589

PG64&65Abbreviated Description:PRIOR REF 20101632851 11/15/2010 City/Muni/Twp:UNINCORPORATED

City/Muni/Twp:UNINCORPORATED

Buyer Name: MENDOZA, BETSY MENDOZA, GEOVANI

Seller Name: NORTH GRANTLAND TRUST PREMIER MONEY SOURCE INC

5 <u>5331 N GRANTLAND DR</u> 11/15/2010 \$370,000 \$224 1,647 /3/2 1956 8,817 SF .49Mi.

COVINA, CA 91722-1926

APN: 8630-022-020 Document #: 10-1632851 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:69 Tract No:21735 MapRef:MB589 PG64&65 Abbreviated Description:Lot:69 Tract No:21735 Map Ref:MB589

PG64&65City/Muni/Twp:UNINCORPORATED City/Muni/Twp:UNINCORPORATED

Buyer Name: MENDOZA, BETSY MENDOZA, GEOVANI

Seller Name: NORTH GRANTLAND TRUST PREMIER MONEY SOURCE INC

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Comparable Sales Data

No	. Address	Date	Price	\$/SF	Bld/Area	RM/BR/Bth	YB	Lot Area	Pool	Proxim.
6	5467 N EDENFIELD AVE	11/30/2010	\$235,000	\$152	1,544	/4/2	1955	7,749 SF		.51Mi.
	AZUSA, CA 91702-5917									
	APN: 8622-006-004 Document #: 10-1742428 Document Type:Grant Deed Price Code: F									
	Land Use: Single Family Residential									
	Legal: Lot:25 Tract No:20041 MapRef:MB529 PG3&4 Abbreviated Description:Lot:25 Tract No:20041 Map Ref:MB529 PG3&4City/Muni/Twp:UNINCORPORATED City/Muni/Twp:UNINCORPORATED									
	Buyer Name: HOUSING INVESTMENT LLC									

7 <u>4808 N ARMEL DR</u> 12/23/2010 \$290,000 \$165 1,748 /3/2 1954 7,126 SF .57Mi.

COVINA, CA 91722-1414

APN: 8408-019-008 Document #: 10-1909333 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:8 Tract No:19571 MapRef:MB495 PG48&49 Abbreviated Description:Lot:8 Tract No:19571 Map Ref:MB495 PG48&49

Buyer Name: LEI, EDWARD Seller Name: CHUNG, CHARLES H

8 <u>4706 N HOLLENBECK AVE</u> 12/27/2010 \$358,000 \$210 1,700 /4/2 1954 7,240 SF .59Mi. COVINA, CA 91722-2705

APN: 8421-010-006 Document #: 10-1912582 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:8 Tract No:18193 MapRef:MB515 PG27&28 Abbreviated Description:Lot:8 Tract No:18193 Map Ref:MB515

PG27&28City/Muni/Twp:UNINCORPORATED City/Muni/Twp:UNINCORPORATED

Buyer Name: CASTILLO, EDGARDO R CASTILLO, LORENA Seller Name: HUSUNG JR, WILLIAM T THE HUSUNG TRUST

Seller Name: FEDERAL HOME LOAN MORTGAGE CORPORATION

9 <u>249 E TUDOR ST</u> 12/09/2010 \$335,000 \$207 1,612 /3/2 1956 7,013 SF Yes .67Mi.

COVINA, CA 91722-2850

APN: 8406-021-028 Document #: 10-1818258 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:54 Tract No:20079 MapRef:MB595 PG81&82 Abbreviated Description:Lot:54 Tract No:20079 Map Ref:MB595

PG81&82City/Muni/Twp:COVINA City/Muni/Twp:COVINA

Buyer Name: RAY, JULIA

Seller Name: ROBINSON, TRACY L

10 <u>348 E TUDOR ST</u> 09/09/2010 \$400,000 \$278 1,436 /3/2 1956 8,747 SF Yes .79Mi.

COVINA, CA 91722-2853

APN: 8406-018-001 Document #: 10-1270833 Document Type:Grant Deed Price Code: F

Land Use: Single Family Residential

Legal: Lot:1 Tract No:21233 MapRef:MB591 PG77&78 Abbreviated Description:Lot:1 Tract No:21233 Map Ref:MB591

PG77&78City/Muni/Twp:COVINA City/Muni/Twp:COVINA Buyer Name: MAROUSEK, JOHN SCOTT HART, REBEKAH E

Seller Name: SOVEREIGN VENTURES INC

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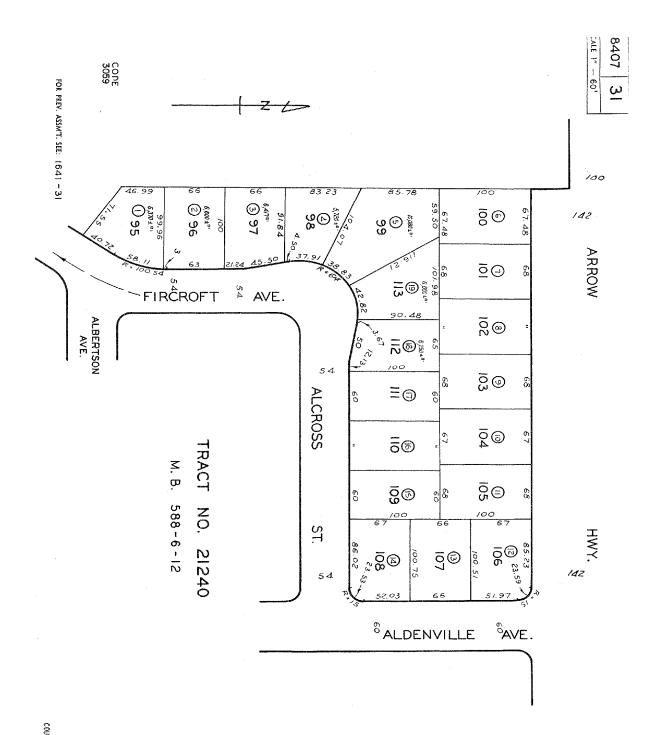
Area Sales Analysis

Total Area Sales 10 Median # of Bedrooms 3.5 Median Lot Size 7,183 SF Median # of Baths 2 Median Living Area 1,630 SF Median Year Built 1955

Price Range - 2 Yrs \$235,000 to \$400,000 Age Range 55 years to 57 years

Median Value \$325,000 Median Age 56 years





ASSESSOR'S MAP
COUNTY OF LOS ANGELES, CALIF.

KEVIOLL 3-7-56 2-19-58 1-3-61